

THE AI & INFRA INFLECTION SHOW

SEGMENT 04 EPISODE

Architecture Decisions for your AI Deployment

2 MIN READ · SUMMARY OF A 15-MINUTE CONVERSATION



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The bigger picture

In Segment 4 of The AI & Infra Inflection Show, Rajaneesh Kurup of Equinix and Ng Ling Kok of Orange Business discuss what it takes to move from experimentation to scale, and why architecture, infrastructure, data and connectivity need to work together to support transition.

From Experimentation to Scale (The Execution Shift)

As AI becomes more accessible, the differentiator shifts from access to how quickly organisations can integrate, execute and scale

- **Speed matters more:** The advantage increasingly comes from how quickly organisations react and execute
- **Experimentation → integration → scale:** More data sources and use cases come into play before AI delivers at broader business scale
- **The window is shrinking:** The time to move from testing to scale is getting shorter as new capabilities emerge faster

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One Decision (The Architecture as a Whole)

AI, infrastructure, data, and connectivity cannot be treated as separate decisions. The environment needs to support where data sits, how workloads connect and how the organisation scales

- **Not in isolation:** Architecture, infrastructure, operating models and processes need to work together
- **Distributed by design:** Data, workloads and ecosystems span edge, cloud and multiple locations
- **Connectivity + sovereignty:** Organisations need flexible ecosystem access while retaining control over where and how data moves
- **OrangeFusion:** Brings Equinix and Orange Business capabilities together as a single transformation approach

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Taking the Case to the Board (The Conversation)

The board conversation starts with an honest view of where the organisation is today, followed by a clear path to move forward

- **Be upfront about readiness:** Acknowledge foundation issues, current challenges, and where the organisation really stands
- **Present a phased approach**: Show how architecture, deployment, people and processes will evolve
- **Start small, prove value:** Demonstrate value quickly before expanding

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